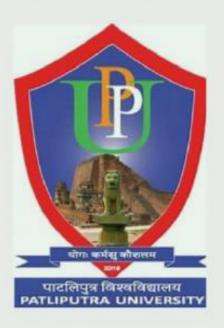


SAMPURNA COLLEGE OF IT & MANAGEMENT



PATLIPUTRA UNIVERSITY

SYLLABUS

For

BACHELOR OF BUSINESS ADMINISTRATION (BBA)

Syllabus for BBA (Vocational three year degree course)

The BBA syllabus has been prepared on the basis of full observation of syllabus of various standard institutions of this country dully passed by academic council & syndicate of Magadh University, Bodh Gaya.

There will be D-Iv, D-IIv, D-IIIv teaching & annual examination in each year. Candidate has to clear all the examination to pass the Honours examination 45% is the minimum makes to pass the honours Examination, 60% and above marks obtained by candidate shall be awarded further 1st class, 75% & above is regarded as pass with Distinction.

DISTRIBUTION OF MARKS

D-I(H)v : 200 Marks (There shall be two papers IAv, IBv each of 100

marks).

Subsidiary : 200 Marks (There shall be two papers stat/Eco. & English

each of 100 marks).

Composition : 100 Marks (There shall be one paper Hindi 100 marks)

D-II(H)v : 200 Marks (There shall be two papers IIAv - 100 marks, IIBv -

75+25 marks).

Subsidiary : 200 Marks (There shall be two papers/Eco & English each of

100 marks).

Composition: 100 Marks (There shall be one paper Hindi 100 Marks).

D-III(H)v : 400 Marks (There shall be four papers IIIAv, IIIBv, IIICv &

IIIDv is practical each of 100 marks).

General Studies = 100 marks.

H = Honours, V = Vocational, D = Degree, I = 1st year, II=2nd year, III = 3rd year & A, B, C, D are papers.

To pass in GS (100 Marks of one paper) is a must for IIIrd Year the Hon's Exam. Candidates has to pass the separately theory paper as well as in the practical paper either pass or to improve the division 5 marks will be awarded only in final year DIIIv Exam.

To move in next higher class the candidate must either pass or promoted. But if candidate fails he/she can not move to the next higher class. At any cost while filling the forms of D-III(H)v, the DI should be clear.

BBA (Bachelor of Business Administration)

Degree year	Paper	Sub.	Honours Paper and and to se	Subsidiary Paper	Composition
gov do	ji omi	Gr. I	Honours Paper I (IAv) Management Theory & Practice	Economics	Hindi Hindi Hindi
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		Gr. II	Business Environment	English	VIIII-0
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	II	Gr. I	Business Law	o doso	
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- veil .c.		Gr. III	Cost Accounting	M 00S	7(11) 11 C
	ASTON CORVE	V	Honours Paper IV (IIBv)	English	
ih each oi	E ELE	Gr. I	Entrepreneurship & SBM	: 200 kg	yreibiedy
	Bv	Gr. II	MIS & RDBMS	100 m	
	160 Ma	Gr. III	Communication Skill	M 001	Controd
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s voili p	III MA	Gr. I	Marketing Management	WOUN	v(H)III-C
	Av	Gr. II	Agriculture Markets	MALERIA MALERIA	
	5 2		Honours Paper VI (IIII Bv)	STEELS	
Ord year	III By	Gr. I	BBM (Humens) Resource Management	s, V - Vocatio parers	H = Honev V A, B, C, D ar
DIII(H)v)	off only	Gr. II	Industrial Relation & Labour Law (1994) 20030	General Studies	ni assq oʻl
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	Cv	Gr. II	Production & Operational Marketing Management	ka datilgiri kern	
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		Gr.	Project		

1st Year Hons.

PAPER - I

Croppes & group Dynastics

COURSE TITLE: MANAGEMENT THEORY AND PRACTICE:

- Nature of Management: Meaning definitions, It's nature and purpose, functions of management, administration and Organization, Management as Arts, Science, Profession.
- Evolution of Management Thought: F.W. Taylor, Faye, Chester Barnard & Peter Ducker's contribution, Elton Mayo to management thought, Approaches in Management.

Functions of Management : (ANDMARKS - TENT RESIDED) 3.

Planning - Meaning, Importance, Types, levels advantages and limitations of planning.

Forecasting - Need and Techniques.

- Decision Making Types Process of rational decision making Techniques of decision making.
- Classification of Adopunts in (b) Organizing Organizing elements and processes - Types of organization, Delegation of authority and decentralization.
- (c) Staffing Meaning and Impotance the assertion as a surprise of the staffing Meaning and Impotance the assertion as a surprise of the staffing Meaning and Impotance the assertion as a surprise of the staffing Meaning and Impotance the assertion as a surprise of the staffing Meaning and Impotance the staffing Meaning Meanin Direction - Nature and Principles. Communication – Types and Importance. Motivation - Meaning & Theories Leadership - Meaning types, qualities and function of leader. Controlling - Nature, process and Techniques.

Recent Trends in Management:

- Social Responsibility of management.
- (b) Management of change
- (c) Management of crises
- (d) Total Quality management. Beather The normand of the property of the content of the content

Books Recommended

10. Ratio Adairsta is Meaning Adventages 3 Essentials of Management 2 Harold Kooris and Heinz Weibrich, Mc. Graw Hills 1. Management Theory of Practice – L. N. Chandan. International.

& Construction of different adjustment

- 2.
- Essentials of business Administration K. Aswathapa, Himalaya Publishing House. 3.
- Principles and Practice of Management Dr. L. M. Prasad, Sultan Chand & Sons, 4. New Delhi.
- Business Organization and Management Y. K. Bhushan and Taval, Sultan Chand 5. & Sons, New Delhi.

COURSE TITLE: ORGANIZATIONAL BEHAVIOR

- Meaning, Definition, scope & Importance of OB, OB Models. 1.
- 2. Groups & group Dynamics.
- Motivation: Mechanism & Theories of work Motivation. 3.
- 4. Leadership.
- Management of Charge. A SACRET THE MADE AND A MAIN 5.

Book Recommended is a stranger of the stranger

- 1. OB - Sharan
- OB K. Asiw Athapa 2.
- 3. OB - Lutherns
- OB Davis & Newtan Newton Mayo to some services of the Newton and State of the Newton 4.

COURSE TITLE: FINANCIAL ACCOUNTING

a menagosalah, administration and Drganization, Maj

- Objects Importance utility of booking: Introduction, definition of book keeping. Objects of book keeping, Book keeping & Accounting, Importance of Book Keeping, transaction, Imported terms in Booking, Transaction, Important terms in Books keeping & Accountancy Principles.
- Classification of Accounts: 2.
- 1. Personals A/c (b) real A/c (b) Normal A/c bus etholists galaxies 1.
 - Impersonal A/c
- Journal: Features, advantages of Journal & Practical Problems. 3.
- Leader: Meaning, Positing Balance of Account, Closing of Account, Subdivision 4. of Leader & Practical Problems.
- Subsidiary Books: Meaning & Different types of subsidiary Books. 5.
- Cash Books: Importance & Different types of cash Book, Petty cash Book. 6.
- Bank Reconciliation Statement :- Meaning & Importance & reason why we have to prepare Bank Reconciliation Statement.
- Trial Balance: Meaning & Importance & Practical Problems. 8.
- Final Accounts :- Preparation of Trading & Profit & Loss A/c and Balance Sheet & Construction of different adjustment.
- 10. Ratio Analysis :- Meaning Advantages & Limitations Practical Problems for Calculating liquidity profitability & Capital Structure ratios.
- 11. Computerized Accounting: International Indian Importance of Accounting Standards - Auditor's duties in relation to Accounting standards - Acounting Standards issued by the Accounting Standards Board of the ICAL.

Books Recommended

Book Keeping & Accountancy By J.V. Katibhashkar,



- 2. Book keeping & Accountancy By M.G. Pathakar.
- 3. Advanced Accounting By Shukla & Gatewal.
- 4. Advanced Accounting By Gupta.

PAPER - II

COURSE TITLE :- BUSINESS ECONOMICS

1. Introduction of Economics:

- Definitions
- Scope and Significance
- Micro economics
- Basics economic problems

2. Consumer Behaviour programming solonodore esperand has vilider legition

- Concept of consumer behavior and utility with section to storile at
- Consumer surplus
- Indifference curve analysis

3. Demand Analysis:

- Concept of demand, types of problems
- Demand function and law of demand
- Elasticity of demand
- Demand fore casting

4. Supply, Production and Cost

- Supply curves
- Production function
- Punction memory CPU, I/O devices secondar services to the techniques of the contract of the techniques of the techniqu
- Revenue curves

5. Market Structure

 Determination of equilibrium firm and industry under various market conditions.

Books Recommended

Introduction of Compater:

Elements of digital commputer.

CD-RUM, Scanners, Districtics... Application

Micro, and confinenc computers their features

Representation of character in computers

Decimal to buttery Conversion

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6. Distribution

- a. Marginal productivity theory of distribution
- b. Rent
- c. Wages
- d. Interest
- e. Profit

Books Recommended

- 1. M.L. Seth, Micro economics.
- 2. M.L. Jhingan, Micro economics.
- 3. Gupta, G.S. managerial Economics, theory and application.

COURSE TITLE :- BUSINESS ENVIRONMENT

- Concept and Significance of Business environment. 1.
- 2. Nature, Scope, characteristics of Business, Convering, Population, Agriculture industry, Trade, Transport, Banking and financial institution, Insurance business environment scenario.
- Economy Relationship between business and national. Business environment and economic reforms, the rights of second generation reforms.
- Introduction to Micro economic policies. 4.
 - Fiscal Policy
 - Monetary Policies
 - **Export-Import Policies**
 - Labour taxation
 - Public expenditure
- Political stablity and business economics environment International situation and its effects on business Environment Indian and world economic and trade Organization.

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Demand bangers

Books Recommended

- Dr. B.S.K.S. Chopra Business Policy and Strategies.
- 2. A.N. Agarwal Indian Economy
- Dutta and Sandaram Indian Economy

COURSE TITLE :- COMPUTER FUNDAMENTALS & MS OFFICE

- Introduction of Computer:
 - Elements of digital commputer.
 - Function memory CPU, I/O devices secondary storage, magnetic tape, disk, CD-ROM, Scanners, Dignities.... Application

Warigas broductivity theory of also itsurion

- System Software
- Hardware and Software that the ment and the first of the contamination
 - Micro, and mainframe computers their features
- 3. Number Systems
 - Data Representation
 - Representation of character in computers
 - Representation of integers
 - Representation of Fractions
 - Hexadecimal Representation of Numbers
 - Decimal to binary Conversion
 - Error detecting Codes
 - **Binary Arithmetic**
 - Binary Addition

- **Binary Subtraction**
- Signed Numbers
- Two's Complement Representation of Numbers
- Addition/Subtraction of Numbers in 2's Complement Notation
- Binary Multiplication के केमीन अस है। कराव, कारणे हैंसे हुई प्रश्न के
- Binary division
- Floating Point representation of Numbers and published for mingens
- Arithmetic Operations with Normalized floating Point Numbers
- Introduction to Internet and the World Wide Web Internet and Extranet. 4.
- 5. M.S. Office
 - हिन्दी में श्रीकृष्तीस्थाण, (संस्थातारा), हिन्दी पदनाय, सम्बद्धार में हिन्दी कर उत्पादारा MS-WORD, MS-EXCEL.

Books Recommended

- strip executions of near the tousing first wells as Computer Fundamentals P. K. Sinha (B.P.B. Publication) 1.
- Fundamentals of computers, V. Rajaraman (Prentice Hall) 2.
- M.S. Office, Sanjay Saxsena 3.
- 4.

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Life's Philosophy

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(स्नातक कला, विज्ञान एवं वाणिज्य परीक्षा के लिए अनिवार्य)

- पाठ्य पुस्तक से परिचयात्मक प्रश्न 1.
- 2. पाठ्य पुस्तक से अर्थ-लेखन
- 3. निबंध लेखन
- व्यावहारिक हिन्दी-रचना से प्रश्न

निर्घारित पुस्तक एवं पाठ्यांश :

कविता-कानन-स० डॉ० देवदंत्त राय ।

पाठ्यांश

- विद्यापति बड़ सुख सार पाओल तुअ तीरे का का विकास तब वृंदावन नव नव त/ मन ।
- कवीर 2. कौन भगति बिनु
- निस दिन बरसत नैन हमारे । 3. द्रदास ऊधो, मोहि ब्रज बिसरत नाहि ।
- मन पछताइहें अवसर दी.... तुलसी यह विनती रघुवीर गोसाई ।
- निम्नलिखित दोहे-विहारी 5 निह पराग निह मध्र मध्, पत्रा ही तिथि पाइये.

IInd Year Hons.

PAPER - III

COURSE TITLE : BUSINESS LAW

- 1. Law of contract: sale of goods negotiable instruments Indian partnership,
- 2. Companies Act: IDRA MRTP sales and Excise duties.
- 3. Employment Exchange: Apprentice Act The contract Labour The shops and Establishment Act Trade Union Act payment of wages Minimum wages Act.
- 4. Factories Act: Employees state Insurance (ESI) Employee provident fund payment of Bonus Act Maternity Benefit Act Grauity Act.
- 5. The Law of Trade Marks: Copy Right patents Dorgan's Trade Related Intellectual property Rights (TRIPS cyber laws changes made in Indian penal code Indian Evidence Act Bankers Book Evidence Act Reserve Bank of India World Trade Organization (WTO) Information Technology (ITA) General Agreement on Trade in services (GATS).

Reference Books

20 = E x 8

- 1. Cyber Laws for every Netizen in India N. Vijayashankar
- 2. Elements of Mercantile Law Kapoor N.D.
- 3. Legal System in Business Saravanavel & Sumathi S
- 4. Principles of Business Law Ashwathappa
- 5. Case book on Business Law Crone
- 6. Handbook of Business Law Gulson SS and Kappor or GK.
- 7. Business Law Saravanavel & Alam
- 8. Business Laws Nabhi Kumar Jain

Course Title :- Management Accounting

- 1. Management Accounting: Management, scope, functions, evolution of Accounting, structure of Accounting, distinction between Management Accounting and Financial Accounting, tools & techniques of Management Accounting overview of planning, Organizing control & decision making based on accounting information, Limitations of Management Accounting.
- 2. Basics concepts of management control: Budgetary control, revenue Budget, capital budget, zero based budgeting.
- 3. Information of financial and cost Audit :- Origin of audit, difference between



Book - Keeping Accountancy and Auditing - object scope importance.

Types of Audit cost Audit – need cost audit under companies Act 1956 object of Audit scope. Distintion between cost audit, Financial Audit – cost Auditor – cost Audit report.

4. Activity Based Costing (ABC):-

Meaning – ABC frame Work – Advantages Requirements for Adopting ABC system.

5. Cost control and cost reduction:

Meaning - importance steps - control of labour.

Materials & overheads. Difference between cost control and cost reduction – Areas of reduction. Advantages of cost control Majors problems in cost reduction programme.

Books Reecommended:

- 1. Management Accounting By Dr. Mahesh Kulkarni
- 2. Management Accounting By ICFAL.

COURSE TITLE: COST ACCOUNTING

- 1. **Cost concepts & classifications:** Cost, classifications of cost, cost statement or cost sheet, cost center, cost units, practical problems.
- 2. **Element of cost :-** Material Labour & overheads, production, Administrating & selling & Distribution overheads.
- 3. Installation of costing system and overview of costing methods: Job costing, contract costing, process costing, operating costing.

4. Costing Techniques:

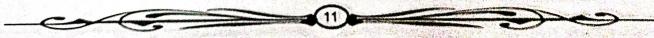
(i) **Budgeting**:- Concept, objective and functions of budgeting advantages, limitations, Different types of budgets.

information requires w

- (ii) Standard costing: Historical cost & it's limitations, Definition, advantages Limitations, setting standards variances, Different types of vacancies i.e. material price & labour variances.
- (iii) Marginal costing: Concept, fixed & variable cost, importance, Advatnage, Limitations, break even analysis, Margin of safety, Decision Making, practical problem.
- 5. Reconciliation of cost & financial Accounting: Need for Reconciliation, reason for difference in profit, Reconciliation procedure, practical problems.

Books Recommended:

1. Advanced cost Accounting by Saxena & Vaisishta.



- Advanced cost Accounting by S. P. Jain & Narang. 2.
- Cost Accounting by S.N. Maheshwari. 3.
- Cost Accounting by Ratnam.

PAPER- IV year problem to be seen it with the

COURSE TITLE: MANAGEMENT INFORMATION SYSTEM & RDBMS

Introduction to MIS 1.

- What is MIS
- ÷ Role of MIS
- Characteristics of MIS of reduction. Silventures, of rost, granted Majors of

Information 2:

- Definition
- Sources of information
- Attributes of information and the same and t

3. System Concept

- General Model
- Types of system woods 1200 : 20111 222000
- Feedback control

Organization Structure and Theory

- Basic Model of Organization Structure
- Modification to the Basic Model of organization structure
- Organization Behaviour 4
- MIS oranization ٠.

Information Requirements Analysis 5.

- Information requirement at different levels.
- Casting Techniques Technique for assessing information requirements. ÷

6. Decision Making

- Decison Making Concepts.
- Decision Methods, Tools and Procedures.
- Behavior Concept in Decision Making.

7. Introduction to RDBMS

Advantage & limitations - Normalization entity Relationship use of simple SQL commands single table & joins.

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Books Recommended

- sto mornileymatel allican at wanter Management Information System: By W. S. Jawadekar. 1.
- 2. Management Information System: By Gordon Davis.
- Management Information System : By Income Kanter.

COURSE TITLE: ENTREPRENEURSHIP & SBM

- 1. Introduction to Entrepreneurship: Need, Scope and Characteristics Special schemes for technical Entrepreneurship (STED) Institutions-network of support organizations.
- 2. **Project Identification Selection :-** Identification of opportunity criteria for and principles of project selection & development techno economic feasibility of project market survey technique.
- 3. **Project Formulation :-** Need, Scope and approaches to Project Formulation structure of project report.
- 4. **Technology:** Choice of Technology, plant and equipment plant layout and process planning for the project.
- 5. Project Implementation: Financial Institution financing procedure and financial incentives.
- 6. **Project Management :-** Resource management men, machine and materials, Books of accounts financial statements and funds flow analysis elements of marketing and sales management name of product and market.
 - Strategy packaging and advertising after sales services.
- 7. Government Control / Regulations: Important provisions of factory Act; sales of Goods Act, partnership Act Income Tax, sales tax and excise duty.
- 8. **Project Monitoring :-** Sickness in small scale Industries and their remedial measures.
- 9. Viva-voce :- 25 marks. at it is notified, plante, there are true as the rest of the second of the

COURSE TITLE: COMMUNICATION SKILLS

1. Introduction

- Meaning of communication importance of communication.
- Process of communication.
- * Types of communication. The Communication of the
- Barries of communication.
- Body language, Listening Skills.
- Principles of communication
- 2. Group Communications.
- 3. Public Speaking:
 - Interview (Preparing for an interview / self assessment).

4. Written Communication:

- Neea, Importance.
- Business Letter's (Sales, Good News, Bad News, Enquiries, Rejections)

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- Reports (Long & Short) A Reports (Long & Short)
- Resume
- Minutes of Meeting a rapora book -: gisternance against of notherhoods!
- Notices, Memospaneral (CETE) gudengerongering Lemma 1 703 a mind as
- Mannuals

5. Modern Tele communication: mobile notice - notice distribution

- Tele communication
- Emailing

Books Recommended Scope and approache bebreather stores and suproache

- Effective Business Communication: H. Murphy. Reimology :- Chaice of Te
- 2. Business Communication: K. K. Singh
- Business Communication: Lesikar
- 4. Effective Documentation & Presentation : D. Urmila Rai Manual Tonion
- Group discussion & Interview: Lata.

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Stratesy - packaging and

Covernment Centr

noitamborial

Project Management :- Resource management - men, machine and issuenals."

COURSE TITLE: HINDI

पाठय- पुस्तकों से आलोचनात्मक प्रश्न-20, 'ग' 3, 'त्र' 60, पाठ्य पुस्तकों से व्याख्या निबंध-20 अंक, निर्धारित पाठ्य पुस्तक : यशोधरा मैथिलीशरण गुप्त अथवा कुरूक्षेत्र रामधारी सिंह दिनकर, कथा सरित स्व॰ डॉ॰ लक्ष्मण प्रसाद सिन्हा, घर जमाई, परस्कार, पढेगा, अमीचन्द्र, करवा का व्रत 'चौथ' विष के दाँत, हंसा जाई अकेला अथवा कथ कुँज स्व० डॉ० हरिहर नाथ, मुफ्त का यश, वह क्षण, परदा अच्छे आदमी, नागफॉस, अपरिचित, नौ पर्दे स्व० डॉ० विनोद सिंह, नया पुराना, रीढ़ की हड्डी, सड़क, परणागत, रात बीतने तक, शाहजहाँ के आँसू अथवा एकांकी कुंज स्व० डॉ० उमेश चन्द्र मिश्र, ताम्ये के कीड़े, दो कलाकार, शिवाजी का सच्चा स्वरूप, माँ, सुखी डाली, शेरशाह ।

SUBSIDIARY PAPER

COURSE TITLE: ENGLISH

By George Orwell Animal Farm (Novel) : 1.

Anthology of prove and short story. 2. The New Icons:

Section (A) (Prose)

- On Habits 1.
- Uncle Podger Hangs A picture
- Definition of a Gentlement 3.
- Of Studies 4.
- 5. Forgetting
- Indian civilization and culture

IIInd Year

PAPER - V

COURSE TITLE: MARKETING MANAGEMENT

- 1. Market & Marketing: Introduction, Core concets of marketing.

 Marketing Management Meaning, Function, Importance, Company, orientation towards Markets.
- 2. Introduction to: Marketing planning, Marketing research, Marketing Environment, Consumers Behavior, Marketing segmentation.
- 3. Marketing Mix, 4 PS of marketing.
- 4. Control & measurement of marketing activity.
- 5. Changes in technology affecting marketing activity.

Books Recommended

- 1. Merketing R. S. Devar MOMAJIN JAINTEUMI: 3.1711 388UOO
- 2. Marketing Management Shertekar Healt Island bas violes esvolunt
- 3. Marketing Management Philip Kollor. A lo stude of synthetic bus

COURSE TITLE: AGRICULTURE MARKETING

Accident Measurement - Aggidant Reports and Records - Ball

- 1. Agriculture Marketing, definition and Scope, difference in marketing of agricultural and Manufactured goods.
- 2. Agriculture marketing and economic development.
- 3. Marketing functions, Packaging, transportation, grading and standardization, Storage and warehousing, processing and value addition.
- 4. Marketing agencies, institutions and channels.
- 5. Marketing farm inputs fertilizers, seeds, plant protection, chemicals, farm machinery.

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- 6. Trade in Government intervention and role in Agriculture marketing.
- 7. Cooperating and cooperatives in agricultural marketing,
- 8. Training, research, extension and statistics in agricultural marketing.
- 9. External agricultural products. 11) A housed to Across south of the control of

Ref. Book

Agricultural marketing in India – By S. S. Acharva, N. L. Agarwal

PAPER - VI

COURSE TITLE: HUMAN RESOURCE MANAGEMENT

Human Resource Management:

Meaning Definition, Scope importance of Human resource management, introduction to Human resource management function.

Market & Marketing :- Introduction, (

Environment, Consumers Behavio

- 2. Recruitment & selection.
- 3. Performance Appraisals & Training. Date: Meaning Management and Appraisals & Training.
- 4. Wage & study Administration.
- Career Planning & Succession planning.

Books Recommended

- 1. HRM - Bisawjit Pattavedyak
- 2. HRM - Anjali ghanekar
- 3. HRM - Mamena

COURSE TITLE: INDUSTRIAL RELATION AND LABOUR LAW

Employee Safety and Industrial Health: - Employee Safety - Industrial Accident and Industrial Injury - Nature of Accident - causes of Accidents - Accident costs - Accident Measurement - Accident Reports and Records - Safety Whose Responsibility - Safety Program - Basis of Safety Program and Policy.

Deases - Protection against Health Hazards - statutory provisions Under the Factories Act, 1948 - Industrial Hygiene. Department - industrial Health program - Industrial Medical officer - References.

- Industrial Disputes :- Introduction From of Disputes Types of Disputes -2. Causes of Industrial Disputes - Settlement of Disputes - Government and Industrial Relation - Organs of Industrial Peace - Appointed References.
- Industrial Relations: Introduction Definition of Industrial Relations Content 3. of Industrial Relations - Objectives of industrial relations - Participants / variables in Industrial Relations - Aspects of Industrial Relations - Industrial Relations strategy - Industrial Relations programme - Scope of Industrial Relations work -Functional Requirement of a successful Industrial Relations programme -References.
- Trade Unions :- Definition and characteristics Principles of Trade Unionism wby do workers join a trade union? Objective and functions of Trade union - How trade Union objectives are Achieved - Growth of Trade Union Movement -Federations of Trade Union - Factors Affecting Growth of Trade Unions - Features and weakness of Trade Unionism - Recommendations of the National Commission on Labour - Essential of a successful Trade Union - What a Trade union Should do? References.

Book Recommended

1. C. B. Mamoria S. V. Gankar (Himalaya Publishing House) again and Islandar I

PAPER- VII

Books Recommended

Financial Management: By

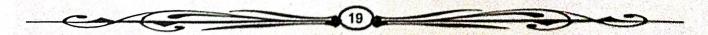
Financial Management : By Khan & Jain

COURSE TITLE: PRODUCTION AND OPERATIONS

- 1. **Introduction**: Role and responsibility of production function in an organization. Interaction with other functions in the organization.
- 2. Role and responsibility of Supervisory, executive and managerial levels in production function.
- 3. Manufacturing System: Jobs, batch, mass and continuous manufacturing and bed silent features. The land it box should be be bounded by the silent features.
- 4. Factors Influencing plant location: Material flow patterns plant layouts principles of Material bundling.
- 5. **Production planning and control:** Bills of material, master production schedule, Production schedule Production work order.
- 6. Quality in production schedule: Production schedule, Production work order.
- 7. PERT, CPM.
- 8. Method study, principles of motion economy, time study.
- 9. Incentive schemes.
- 10. **Labour Laws :-** Factories act, payment of wages act, payment of minimum wages Act, workmen compensation act, PF Act.

COURSE TITLE: FINANCIAL MANAGEMENT

- 1. **Financial Management :-** Meaning Importance & objectives of financial management.
- 2. Finance Manager: Function & Importance of finance manager.
- 3. Working Capital Management: Meaning of working Capital, working capital cycle.
- 4. Meaning, Techniques of Capital Budgeting i.e. Pay Back.
- 5. Financial Services:
 - Internal rate of Return, net Present value etc.
 - Merchant Banking: Depositry, Custodial services etc.
- 6. Meaning and techniques for budging foreign exchange risk: Management i.e. Derivatives, forwards, Contracts etc.



Books Recommended

- 1. Financial Management: By in Ravi Kishore.
- 2. Financial Management: By Khan & Jain.
- 3. Financial Management: By Prasana Chandra.

PAPER- VIII

COURSE TITLE: PROJECT REPORT (ON THE JOB TRAINING)

After the second year annual examination, each student shall undergo a practical training of eight weeks duration in an approved / Industrial / service organization and submit at least two copies of summer training report to the head of the department at least 15 days before the date of commencement of the final year examination. This summer training report shall carry hundred marks and it shall evaluated for hundred marks by two external examiner's to be appointed by the university and 40 marks shall be awarded on the basis of their Internal assessment. If a student's scores more than 33% in subsidiary papers, the marks above 33 will be added to the aggregate and will be calculated for grading. The students may undertake projects on any specialized papers as their choice.

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